

What is so Scary About Evangelism. . . And how do you Overcome Those Fears?

Most believers admit that they do not speak to others about Christ with any consistency. When asked the question, "Why don't you?" many will answer in one word,

F E A R

I. I do not know how to turn a conversation to spiritual things.

A. What's the problem?

1. The wrong approach.

a) You begin by listening, not talking.

The goal is to get them talking while YOU listen!

b) Give them your full attention.

c) The flow of the conversation must be natural not forced.

That's why it will take some people longer to turn the conversation than others.

B. What's the solution?

1. Enjoy the conversation.

Talk about three areas:

a) Family

b) Job

c) Background

2. Let God direct the flow of the conversation.

a) Be open and responsive to whatever He wants to do.

b) Pray as you listen and listen as you pray.

Ask God for two things: direction and boldness.

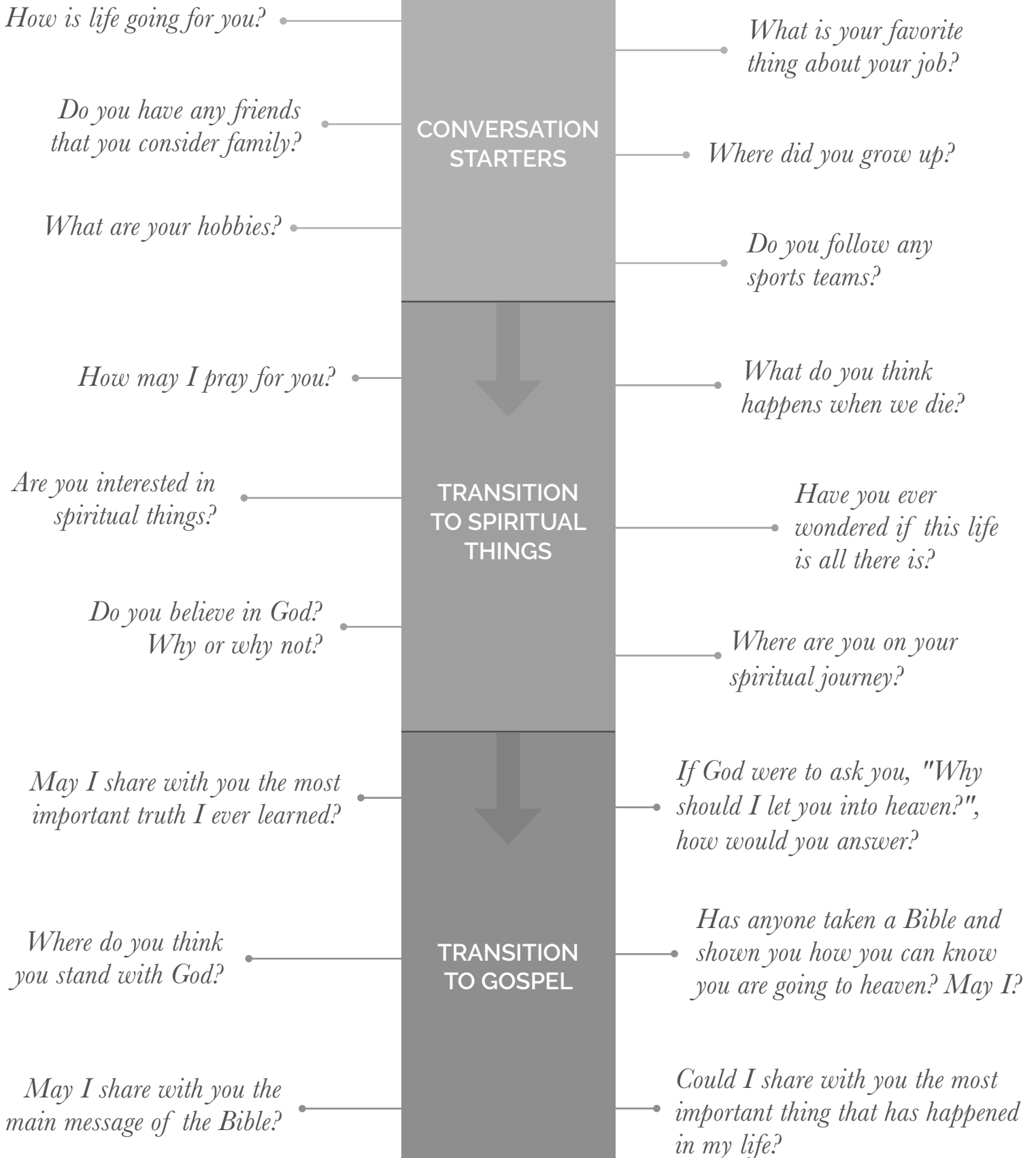
3. Benefit from experience.

The more you do it, the easier it becomes. Your repertoire of transitions increases.

4. As you listen and talk, ask questions that determine if this conversation might be an open door for the gospel.

5. Move the conversation from the secular, to the spiritual, to the gospel.

Use questions to move from general topics to the gospel



II. I do not know how to present the gospel.

A. What's the problem?

1. You may not have it clear in your mind the message of the gospel and the meaning of "saving faith".

- a) The message of the gospel is Christ died for our sins and rose from the dead.

For I delivered to you as of first importance what I also received: that Christ died for our sins in accordance with the Scriptures, that he was buried, that he was raised on the third day in accordance with the Scriptures.

1 Corinthians 15:3-4

- b) The meaning of saving faith is to trust in Christ alone to save you.

Most assuredly, I say to you, he who believes in Me has everlasting life.

John 6:47 NKJV

2. You have never learned a method.

Anyone consistent in evangelism has a basic method they use.

B. What's the Solution?

1. Learn the Bad News / Good News approach to presenting the gospel. It has freed up thousands to talk about the Savior with clarity and confidence.

(For additional training in sharing the gospel, go to EvanTell.org)

III. I may not be able to answer their questions and objections.

A. What's the problem?

1. A failure to understand your biblical responsibility.

God is not asking you to defend the gospel; He's simply asking you to declare it.

And I, when I came to you, brothers, did not come proclaiming to you the testimony of God with lofty speech or wisdom. For I decided to know nothing among you except Jesus Christ and him crucified.

1 Corinthians 2:1-2

2. A tendency to forget how people are brought to Christ.

And my speech and my message were not in plausible words of wisdom, but in demonstration of the Spirit and of power, so that your faith might not rest in the wisdom of men but in the power of God. **1 Corinthians 2:4-5**

3. A misunderstanding of why people often ask questions and raise objections.

- a) They have not received a clear presentation of the gospel.

b) They are putting up what is commonly referred to as a “smoke screen”.

B. What’s the solution?

1. Take the offensive, not the defensive.
2. Kindly ask clarifying questions.
 - a) “What do you mean by that?”
 - b) “How did you come to that conclusion?”
3. Keep the conversation centered on the gospel.
4. Make each situation a learning experience.

Dawson Trotman once said, “They may catch me once, but they’ll never catch me twice with the same questions.”

5. If they ask you a question you cannot answer, respond with “Let me think
about that.”
6. Recognize that the root issue is spiritual, not intellectual.

And even if our gospel is veiled, it is veiled to those who are perishing. 4In their case the god of this world has blinded the minds of the unbelievers, to keep them from seeing the light of the gospel of the glory of Christ, who is the image of God. **2 Corinthians 4:3-4**

Conclusion

The issue is never are you afraid? or what are you afraid of? but instead, what are you doing to overcome those fears?

Check out all of EvanTell’s tools and resources for evangelism and follow up at
Evantell.org/store